

QuesCom



Enterprise One Number

QuesCom Catalog release 5.7

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QuesCom
The Power of Voice & IP

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<http://www.quescom.com>

1. QuesCom One Number solution

1.1. Enterprise One Number overview



One Number for Savings and Control

Connected to the switchboard, QuesCom equipment reduces call costs to, and from, mobile phones. On all calls, the company benefits from the best prices. With a single number, it has an overall view of fixed and mobile flows through statistics allowing analysis of its activity.

One Number for Voice and Fax

One Number for voice calls and faxes. The solution allows employees to be reached at any time and have a personal fax, accessible with e-mail wherever they are.

One Number for Mobility and Convergence

One Number delivers optimal availability for fixed and mobile calls. The solution enables one to be reachable at any time with a single number.

Employees can benefit from the corporate features on their mobile phones. The company is making cost savings thanks to Convergence.

1.2. Gateway overview

	Product catalog			
				
	Q50	Q200	Q300	Q400
 Company size	10 - 20	10 - 20	20 - 100	100 - 500
 GSM channels	2	2	2-8	0-12
 PBX connection	ISDN	VOIP	VoIP+ISDN 16 to 32 VoIP	VoIP+ISDN 16 to 32 VoIP
 Users	0	0-10	0-100	> 100
				www.quescom.com

QuesCom 20 – Digi-Cell

Digi-Cell brings cost saving to the smaller business and home customer. Digi-Cell, being an Analogue solution, can connect to a FXO port of an analogue PBX, emulating a fixed-line connection to the PBX.

QuesCom 50

The QuesCom 50 GSM Gateway is an entry level gateway with 2 GSM channels that connects to the PBX in BRI.

QuesCom 200

The QuesCom 200 Appliance is intended for companies having an average of 20 to 50 people per site. It is compatible with additional software to deliver Enterprise One Number solutions up to 10 users. It is connected to the PBX either in IP.

QuesCom 300

The QuesCom 300 Appliance is intended for companies having an average of 20 to 100 people per site. It is compatible with additional software to deliver Enterprise One Number solutions up to 100 users. It is connected to the PBX either in IP or in ISDN.

QuesCom 400

The QuesCom 400 Appliance is the most powerful gateway of the range. With the same embedded application as the QuesCom 300, it can support up to 500 users per platform and up to 2 500 users in a cluster. It is connected to the PBX either in IP or in ISDN and can be rack mounted.

All included

All QuesCom gateways are delivered with cables and antennas.

Certifications

A very strong commitment from QuesCom in partnership with PBX vendors to deliver best of breed certified solutions.



2. Enterprise One Number Solutions

Product Code	Product description	Code	Price ex. VAT
ONE NUMBER FOR VOICE & FAX			
L-FAX-025	25 users for One Number Voice and Fax	Q	850 €
L-FAX-050	50 users for One Number Voice and Fax	Q	1 400 €
L-FAX-100	100 users for One Number Voice and Fax	Q	2 600 €
L-FAX-150	150 users for One Number Voice and Fax	Q	3 700 €
L-FAX-200	200 users for One Number Voice and Fax	Q	4 200 €
L-FAX-250	250 users for One Number Voice and Fax	Q	4 900 €
L-FAX-300	300 users for One Number Voice and Fax	Q	5 500 €
L-FAX-500	500 users for One Number Voice and Fax	Q	6 900 €
ONE NUMBER FOR MOBILITY & CONVERGENCE*			
L-MOBILITY-010	10 users for One Number Mobility and Convergence	Q	850 €
L-MOBILITY-025	25 users for One Number Mobility and Convergence	Q	1 900 €
L-MOBILITY-050	50 users for One Number Mobility and Convergence	Q	3 500 €
L-MOBILITY-100	100 users for One Number Mobility and Convergence	Q	6 500 €
L-MOBILITY-150	150 users for One Number Mobility and Convergence	Q	9 000 €
L-MOBILITY-200	200 users for One Number Mobility and Convergence	Q	11 400 €
L-MOBILITY-250	250 users for One Number Mobility and Convergence	Q	13 900 €
L-MOBILITY-300	300 users for One Number Mobility and Convergence	Q	16 300 €
L-MOBILITY-500	500 users for One Number Mobility and Convergence	Q	24 600 €
Options			
L-UPG-5	Upgrade to release 5 (HW dependant)	H	1 890 €
L-CLUSTER-1	Cluster licence, one licence per additional gateway	H	2 900 €

* L-MOBILITY-xxx licence delivers mobility and cost control features described in Enterprise One Number brochures ; either using DTMF codes as well as through MobiQ graphical interface.

Ask for mobile phones compatibility list.

3. Gateways

Product Code	Product description EN	Code	Price excl VAT
DigiCell			
Q20-1G-1A	Analog - 1 GSM	Q	240 € New

QuesCom 50			
Q50-2G-2B	1 BRI Pass Through - 2 GSM	Q	890 €

QuesCom 200			
Q212-2G-IP	2 GSM - 4 VoIP	Q	1 890 €
Q212-4G-IP	4 GSM - 4 VoIP	Q	2 590 €

The QuesCom 300 is temporarily no more available for few months. QuesCom is currently redesigning it's QuesCom 300 model to deliver state of the art platform and reach same level than its last QuesCom 200 and QuesCom 400 architectures.

QuesCom 300			
BRI – IP			
Q312-2G-4B	2 BRI Pass Through - 2 GSM - 16 VoIP	Q	2 790 €
Q312-4G-4B	2 BRI Pass Through - 4 GSM - 16 VoIP	Q	3 490 €
IP – IP			
Q312-2G-2P	1 PRI Pass Through - 2 GSM - 16 VoIP	Q	3 990 €
Q312-2G-4P	1 PRI Pass Through - 2 GSM - 8 VoIP	Q	3 990 €
Q312-4G-2P	1 PRI Pass Through - 4 GSM - 16 VoIP	Q	3 990 €
Q312-4G-4P	1 PRI Pass Through - 4 GSM - 8 VoIP	Q	3 990 €
Q312-4G-IP	4 GSM - 16 VoIP	Q	3 290 €
Q312-4GP-IP	4 GSM 850-1800-1900Mhz (US Zone) - 16 VoIP	Q	3 290 €
Q312-4GP-2P	1 PRI Pass Through - 4 GSM 850-1800-1900Mhz (US Zone) - 16 VoIP	Q	3 990 €

QuesCom 300 options are still orderable

QuesCom 300 Options			
Q900-MG4-GSM	4 GSM card for QuesCom 300 (max. 1 per unit)	Q	2 500 €
Q900-VPM	16 additional VoIP for QuesCom 300 and 400	Q	885 €
Q900-MGP4-GSM	4 GSM card for QuesCom 300 (US Zone)	Q	2 500 €
Q900-SIM12UPG	Tray for additional 12 SIM cards for QuesCom 300	Q	240 €
Q900-SIM24UPG	Tray for additional 24 SIM cards for QuesCom 300	Q	340 €

Temporarily unavailable

Which model should I choose to replace the QuesCom 300?

Order	Change reseller order to	Public price	What is the difference?
Q312-2G-IP		2 590 €	
	Q212-2G-IP	1 890 €	Cheaper - Not upgradable
Q312-2G-2P		3 290 €	
	Q412-4G-2P	3 990 €	+2 GSM channels - Rackmount - up to 500 One Number users - Not upgradable
Q312-2G-4B		2 790 €	
	Q412-4G-4B	3 490 €	+2 GSM channels - Rackmount - up to 500 One Number users - Not upgradable
Q312-4G-IP		3 290 €	
	Q412-4G-IP	3 290 €	Same price - Not upgradable - Rackmount - up to 500 One Number users
Q312-4G-2P		3 990 €	
	Q412-4G-2P	3 990 €	Same price - Not upgradable - Rackmount - up to 500 One Number users
Q312-4G-4B		3 490 €	
	Q412-4G-4B	3 490 €	Same price - Not upgradable - Rackmount - up to 500 One Number users
Q312-4G-IP + Q900-MG4-GSM		5 790 €	
	Q412-8G-IP	7 500 €	Rackmount - up to 500 One Number users
Q312-4G-2P + Q900-MG4-GSM		6 490 €	
	Q412-8G-2P	7 500 €	Rackmount - up to 500 One Number users

Product Code	Product description EN	Code	Price excl VAT
QuesCom 400			
BRI - IP			
Q412-0G-4B	2 BRI Pass Through - 16 VoIP - Rackmount	Q	3 400 €
Q412-8G-4B	2 BRI Pass Through - 8 GSM - 16 VoIP - Rackmount	Q	7 500 €
Q412-0G-8B	4 BRI Pass Through - 16 VoIP - Rackmount	Q	3 600 €
Q412-4G-8B	4 BRI Pass Through - 4 GSM - 16 VoIP - Rackmount	Q	4 800 €
PRI - IP			
Q412-0G-2P	1 PRI Pass Through - 16 VoIP - Rackmount	Q	3 600 €
Q412-4G-2P	4 GSM - 16 VoIP - Rackmount	Q	3 990 €
Q412-8G-2P	1 PRI Pass Through - 8 GSM - 16 VoIP - Rackmount	Q	7 500 €
Q412-0G-4P	2 PRI Pass Through - 16 VoIP - Rackmount	Q	5 200 €
Q412-4G-4P	2 PRI Pass Through - 4 GSM - 16 VoIP - Rackmount	Q	6 800 €
IP			
Q412-4G-IP	4 GSM - 16 VoIP - Rackmount	Q	3 290 €
Q412-8G-IP	8 GSM - 16 VoIP - Rackmount	Q	7 500 €
Q412-12G-IP	12 GSM - 16 VoIP - Rackmount	Q	8 990 €
QuesCom 400 Options			
			345
Q400-HD-20	Memory extension for high capacity applications	Q	€

Accessories*			
GSM-ANT-5DB	Omni-directional antenna 900-1800 MHz Gain: 5dBi	H	349 €
GSM-SMACBL10	10 meter GSM cable extension with 2xSMA connectors	H	100 €
GSM-SMACBL30	30 meter GSM cable extension with 2xSMA connectors	H	200 €
GSM-SMACPL4	GSM antenna coupler 4x1, Supplied with 4 SMA cables	H	540 €

* Q50, Q200, Q300 and Q400 are delivered with antennas and 1.5 meter cable. A radio survey is recommended to see if an external antenna with gain is necessary.

OPTION	To be ordered for placing external antenna		
For 1 gateway	1	GSM-SMACPL4	Coupleur + câbles du QuesCom vers le coupleur
	1	GSM-SMACBL10 ou 30	Câble du coupleur vers l'antenne externe
	1	GSM-ANT-5DB	Antenne externe à gain externe (5dB)

4. Services and maintenance

Product Code	Product description	Code	Price ex. VAT
Services			
MOTECH4H	Half Day Telephone & Remote Support	P	240 €
MOTECHZONE1	Technical Installation 1 day - Area 1	P	680 €
MOTECHZONE2	Technical Installation 1 day - Area 2	P	1 200 €
MOTECHZONE3	Technical Installation 1 day - Area 3	P	1 800 €
MOINGE	1 day audit / consulting / project study	P	840 €

Maintenance			
SERV-FOR-1	Training per person - 1 day	P	250 €
SERV-CARE-1	QuesCom Care : 1-year maintenance + Warranty	H	10 % *
SERV-CARE-2	QuesCom Care : 2-years maintenance + Warranty	H	16 % *
SERV-CARE-3	QuesCom Care : 3-years maintenance + Warranty	H	22 % *
SERV-CARE-5	QuesCom Care : 5-years maintenance + Warranty	H	28 % New *
SERV-EXTMAI-1	QuesCom Hotline Access – 1 year	H	15 % *

* % of hardware public price

	When can I purchase	Pricing % of the HW Price List	Support web site access	Warranty	Hotline access	SW Updates (minor)	SW Upgrades (major)
Free			Yes	3 years	90 days	90 days	
Maintenance							
SERV-CARE-1	Immediately*	10%	Yes	1 year extra	1 year	1 year	1 year
SERV-CARE-2	Immediately	16%	Yes		2 years	2 years	2 years
SERV-CARE-3	Immediately	22%	Yes		3 years	3 years	3 years
SERV-CARE-5	Immediately	28%	Yes	5 years	5 years	5 years	5 years
SERV-EXTMAI-1	Any time	15%	Yes		1 year	1 year	1 year

* Renewable for a total of 5 years, HW involved need to be available in the current catalog.

